

## Message Text

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PAGE 01 BRASIL 00204 101602Z

ACTION ARA-10

INFO OCT-01 EUR-12 ISO-00 AID-05 IO-13 CIAE-00 INR-07

NSAE-00 COME-00 TRSE-00 /048 W

-----101611Z 124659 /53

R 101520Z JAN 77

FM AMEMBASSY BRASILIA

TO SECSTATE WASHDC 9510

INFO AMEMBASSY VIENNA

C O N F I D E N T I A L BRASILIA 0204

VIENNA FOR UNIDO

E.O. 11652: N/A

TAGS: EIND, BR, AID

SUBJECT: INTERNATIONAL INDUSTRIALIZATION INSTITUTE

REF: (A) 76 STATE 000336, (B) 76 BRASILIA 10092

(C) 76 STATE 099064

1. EMBASSY PROPOSES TO MAKE FURTHER PRESENTATION ON III TO FOREIGN MINISTRY AND MINISTRY OF INDUSTRY AND COMMERCE (MIC) UPON RECEIPT OF CABLE GIVING DETAILED COMPLEMENTARITIES WITH UNIDO (REFTEL A). WE ALSO WOULD USE THE OCCASION TO SUGGEST THE POSSIBILITY OF A MISSION VISIT IF THE GOB FELT IT WOULD BE USEFUL. IF THE MISSION'S ITINERARY TO COLOMBIA AND MEXICO IS MORE NEARLY FIRM, IT WOULD BE HELPFUL FOR US TO HAVE SPECIFIC DATES TO SUGGEST. PLEASE ADVISE.

2. OUR CONTINUED FOCUS ON FONMIN STEMS NOT ONLY FROM WHAT APPEARS TO BE ITS RESISTANCE TO BECOMING A PARTY TO THE ESTABLISHMENT OF III, BUT ALSO FROM THE FACT THAT WITHOUT THE FONMIN'S ASSENT AND SUPPORT THE GOB WILL NOT PARTICIPATE. JURISDICTIONALLY THE FONMIN HAS FULL CONTROL OVER THIS POLICY AREA AND ITS PRINCIPAL REFERENCE POINT IS THE SECRETARIAT FOR INDUSTRIAL TECHNOLOGY OF MIC. THE MORE BASIC PROBLEM, HOWEVER, CONFIDENTIAL

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IS THE POLITICAL-ECONOMIC MIND SET WITH WHICH THE MINISTRY VIEWS THE III. ITS QUIETLY NEGATIVE REACTION IS BY NO MEANS RESTRICTED TO THE III NOR IS THE III CONSIDERED BY IT AS SEPARATE FROM OR UNRELATED TO OTHER U.S. INITIATIVES ON THE NORTH-SOUTH RELATIONSHIP.

3. IN THIS CONTEXT APPROACHES AT THE NON-OFFICIAL LEVEL OR EVEN

OFFICIAL LEVEL (AND THIS INCLUDES REPRESENTATION TO PLANNING SECRETARIAT'S FINEP AND CNPQ) WOULD ONLY FEED THE RESISTANCE WHICH THE FONMIN HAS SHOWN TO DATE, WOULD BE SEEN AS AN ATTEMPT AT AN END-RUN AND WOULD PROBABLY DRAW AN OBJECTION FROM THE MINISTRY. IT WOULD CONFIRM ITS SUSPICION THAT THE USG (AND THE NAS WOULD NOT SANITIZE THE SITUATION) IS INDEED TRYING TO FORCE THE III ISSUE UPON THE BRAZILIANS. IN ANY CASE, THE INDIVIDUALS LISTED IN REFTTEL (C), WHILE ALREADY SUPPORTERS OF THE III CONCEPT, ARE NOT THOSE WHO WILL MAKE THE DECISION RE BRAZIL'S PARTICIPATION.

4. WHILE THE EMBASSY IS NOT SANGUINE THAT THE GOB WILL PARTICIPATE IN III--AT LEAST IN ITS INITIAL STAGES--WE ARE PREPARED TO PRESENT THE CASE AGAIN WITH THE DOCUMENTATION RECEIVED AND THE BRIEF WE NOW AWAIT. IF THE FOREIGN MINISTRY WILL RECEIVE A MISSION, WE WILL BE PLEASED TO WORK CLOSELY WITH THE MISSION IN ITS PRESENTATION.  
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## Message Attributes

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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009